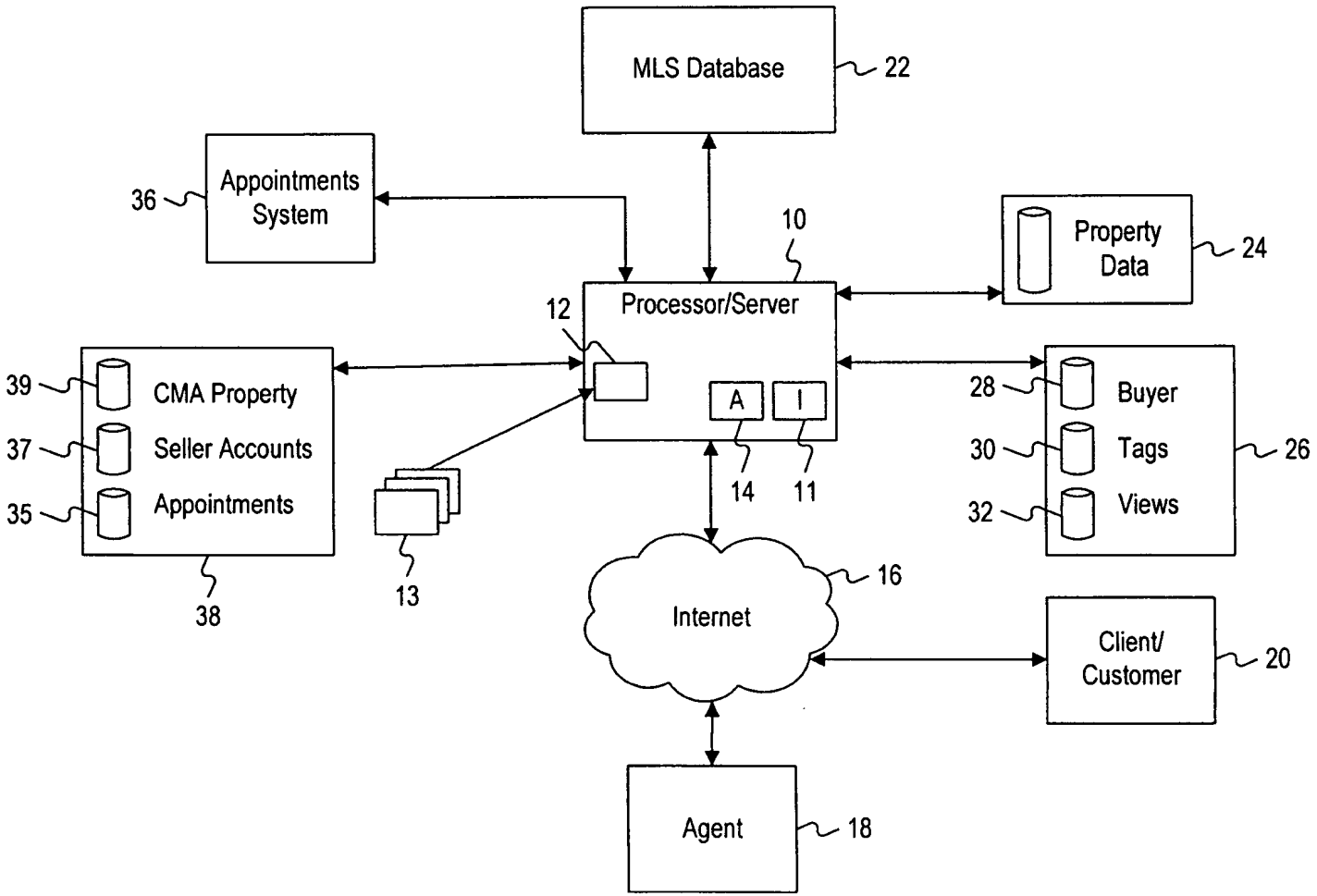
MLS Database
22
36
Appointments System
10
Property Data
24
12
Processor/Server
39
CMA Property
37
Seller Accounts
35
Appointments
38
13
A
I
14
11
28
Buyer
30
Tags
32
Views
26
16
Internet
Client/ Customer
20
Agent
18

FIG. 1

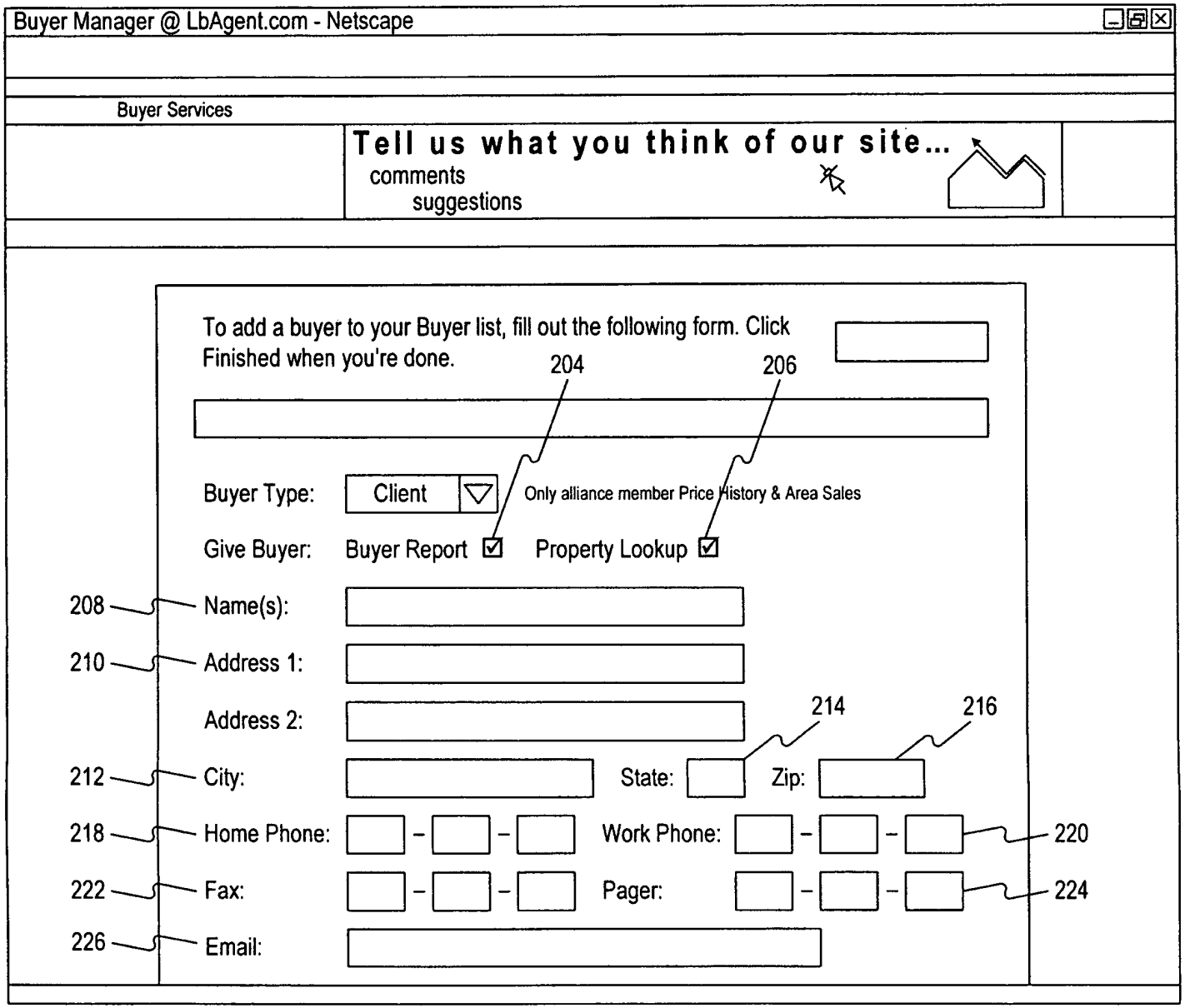
Buyer Manager @ LbAgent.com - Netscape
Buyer Services
Tell us what you think of our site...
comments
suggestions
To add a buyer to your Buyer list, fill out the following form. Click Finished when you're done.
204
206
Buyer Type:
Client
Only alliance member Price History & Area Sales
Give Buyer:
Buyer Report
Property Lookup
208
Name(s):
210
Address 1:
Address 2:
214
216
212
City:
State:
Zip:
218
Home Phone:
Work Phone:
220
222
Fax:
Pager:
224
226
Email:

FIG. 2A

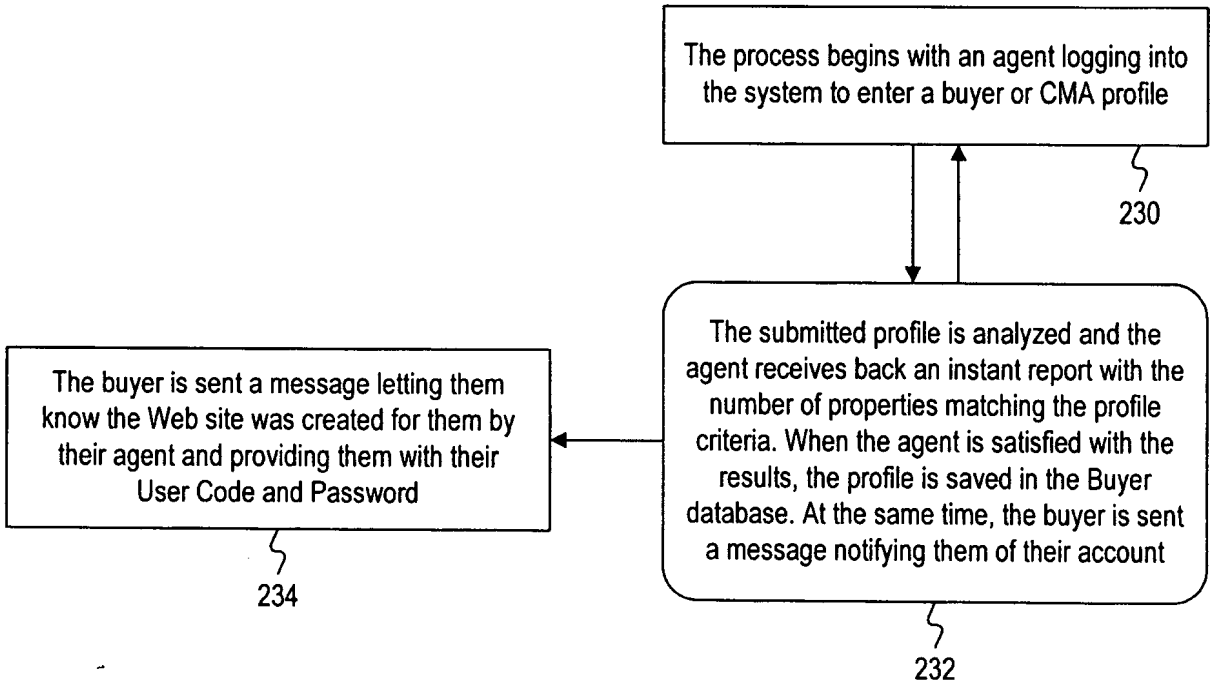
The process begins with an agent logging into the system to enter a buyer or CMA profile
230
The submitted profile is analyzed and the agent receives back an instant report with the number of properties matching the profile criteria. When the agent is satisfied with the results, the profile is saved in the Buyer database. At the same time, the buyer is sent a message notifying them of their account
232
The buyer is sent a message letting them know the Web site was created for them by their agent and providing them with their User Code and Password
234

FIG. 2B

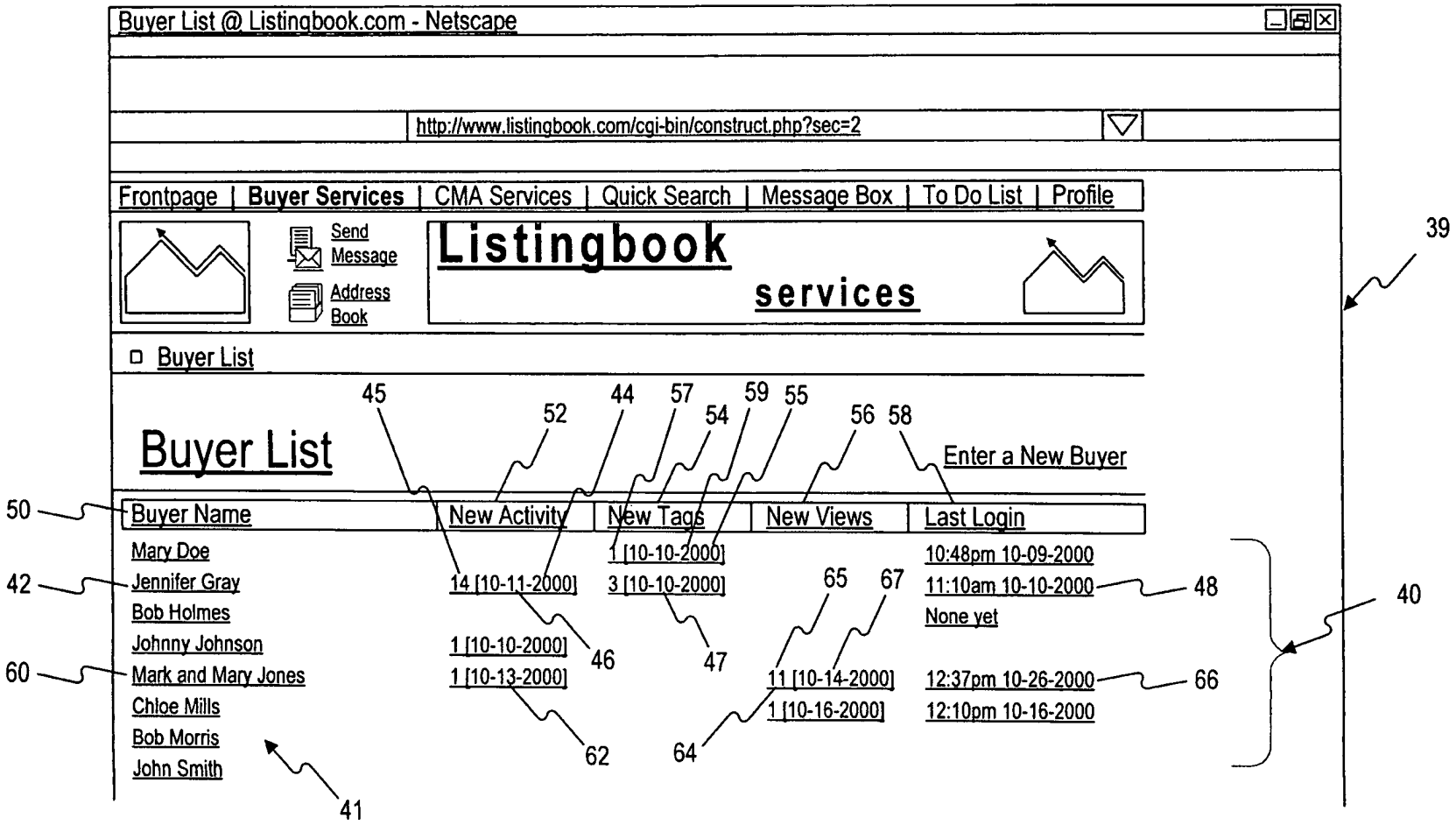
Buyer List @ Listingbook.com - Netscape
http://www.listingbook.com/cgi-bin/construct.php?sec=2
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
Buyer List
Buyer List
Enter a New Buyer
Buyer Name
New Activity
New Tags
New Views
Last Login
Mary Doe
Jennifer Gray
Bob Holmes
Johnny Johnson
Mark and Mary Jones
Chloe Mills
Bob Morris
John Smith
1 [10-10-2000]
14 [10-11-2000]
3 [10-10-2000]
1 [10-10-2000]
1 [10-13-2000]
11 [10-14-2000]
1 [10-16-2000]
10:48pm 10-09-2000
11:10am 10-10-2000
None yet
12:37pm 10-26-2000
12:10pm 10-16-2000
39
40
41
42
44
45
46
47
48
50
52
54
55
56
57
58
59
60
62
64
65
66
67

FIG. 2C

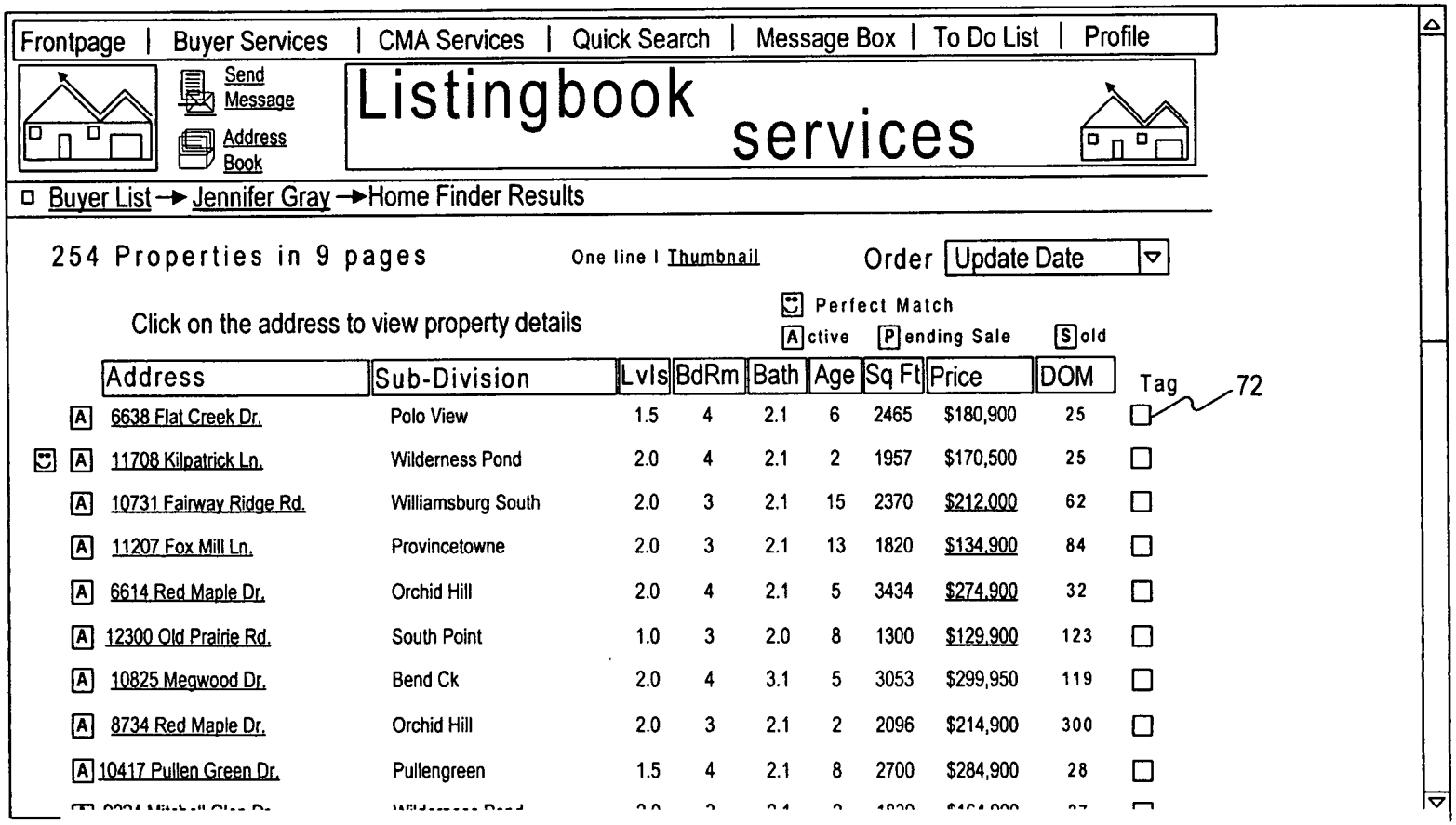
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
Buyer List → Jennifer Gray → Home Finder Results
254 Properties in 9 pages
One line | Thumbnail
Order Update Date
Perfect Match
Active Pending Sale Sold
Click on the address to view property details
Address | Sub-Division | Lvls | BdRm | Bath | Age | Sq Ft | Price | DOM | Tag
A 6638 Flat Creek Dr. | Polo View | 1.5 | 4 | 2.1 | 6 | 2465 | $180,900 | 25
A 11708 Kilpatrick Ln. | Wilderness Pond | 2.0 | 4 | 2.1 | 2 | 1957 | $170,500 | 25
A 10731 Fairway Ridge Rd. | Williamsburg South | 2.0 | 3 | 2.1 | 15 | 2370 | $212,000 | 62
A 11207 Fox Mill Ln. | Provincetowne | 2.0 | 3 | 2.1 | 13 | 1820 | $134,900 | 84
A 6614 Red Maple Dr. | Orchid Hill | 2.0 | 4 | 2.1 | 5 | 3434 | $274,900 | 32
A 12300 Old Prairie Rd. | South Point | 1.0 | 3 | 2.0 | 8 | 1300 | $129,900 | 123
A 10825 Megwood Dr. | Bend Ck | 2.0 | 4 | 3.1 | 5 | 3053 | $299,950 | 119
A 8734 Red Maple Dr. | Orchid Hill | 2.0 | 3 | 2.1 | 2 | 2096 | $214,900 | 300
A 10417 Pullen Green Dr. | Pullengreen | 1.5 | 4 | 2.1 | 8 | 2700 | $284,900 | 28
72
70

FIG. 3

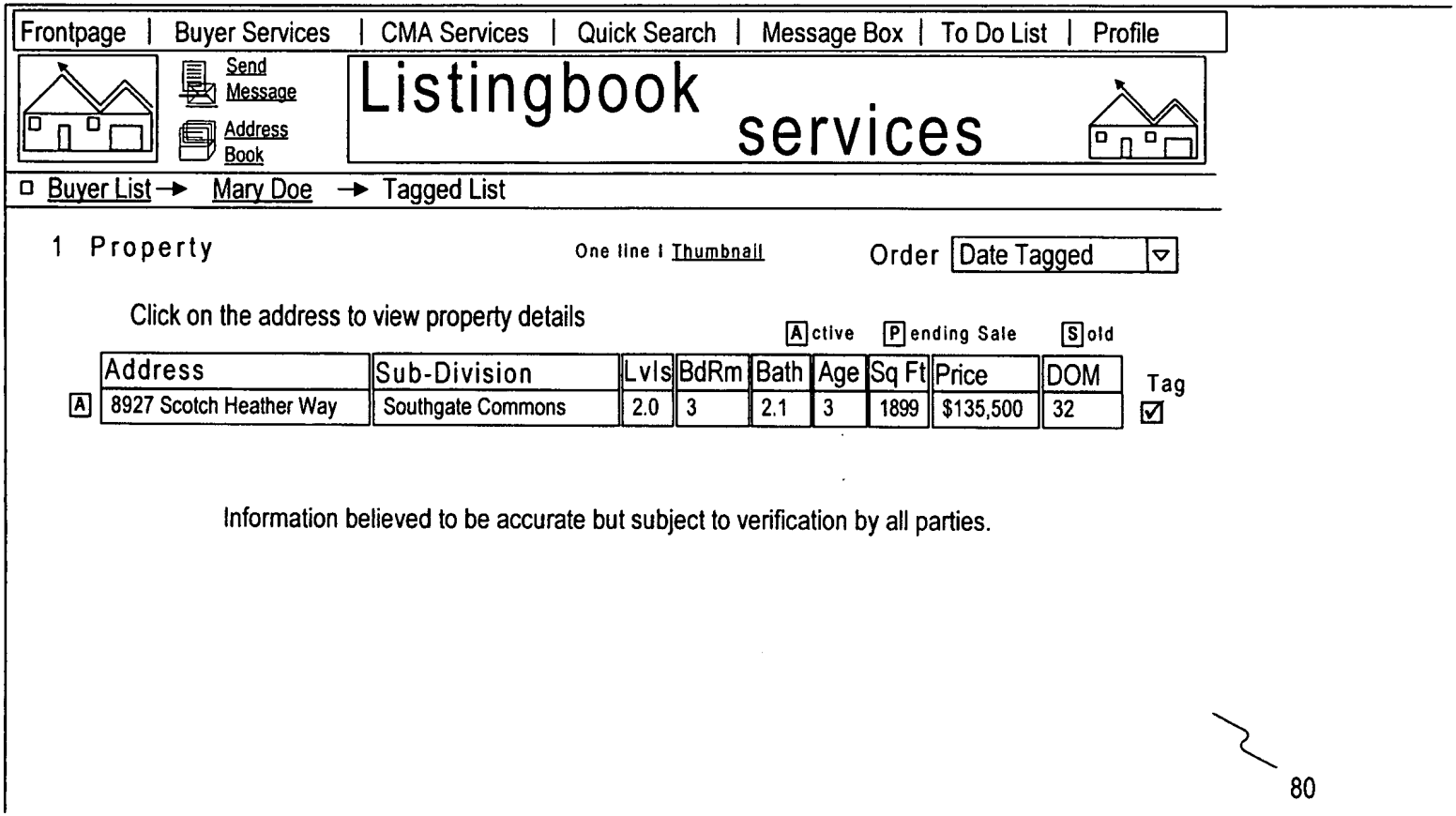
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
Buyer List → Mary Doe → Tagged List
1 Property
One line | Thumbnail
Order Date Tagged
Click on the address to view property details
Active Pending Sale Sold
Address | Sub-Division | Lvls | BdRm | Bath | Age | Sq Ft | Price | DOM | Tag
A | 8927 Scotch Heather Way | Southgate Commons | 2.0 | 3 | 2.1 | 3 | 1899 | $135,500 | 32
Information believed to be accurate but subject to verification by all parties.
80

FIG. 4

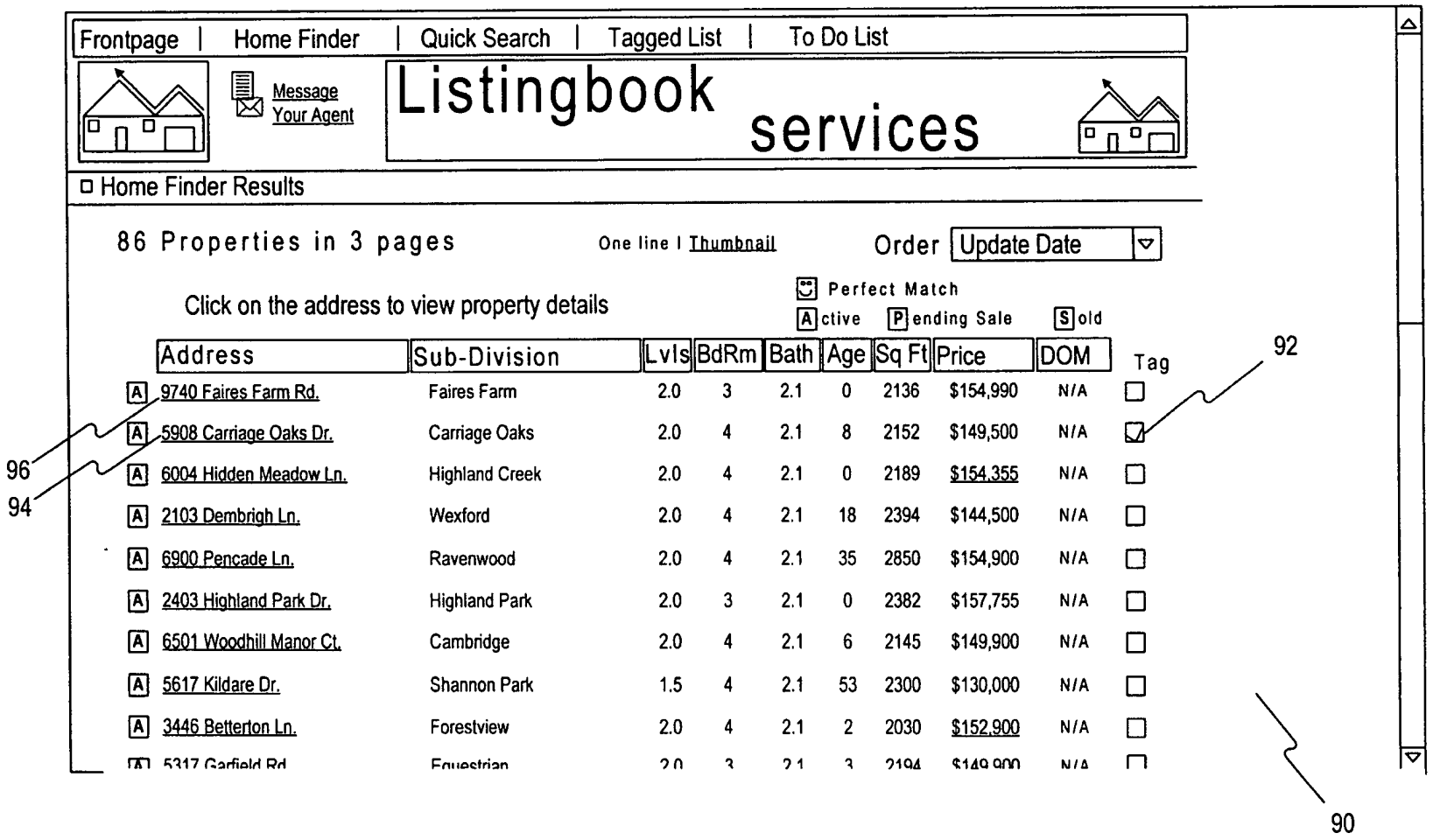
Frontpage | Home Finder | Quick Search | Tagged List | To Do List
Message Your Agent
Listingbook services
Home Finder Results
86 Properties in 3 pages
One line | Thumbnail
Order Update Date
Click on the address to view property details
Perfect Match
Active Pending Sale Sold
Address | Sub-Division | Lvls | BdRm | Bath | Age | Sq Ft | Price | DOM | Tag
A 9740 Faires Farm Rd. | Faires Farm | 2.0 | 3 | 2.1 | 0 | 2136 | $154,990 | N/A
A 5908 Carriage Oaks Dr. | Carriage Oaks | 2.0 | 4 | 2.1 | 8 | 2152 | $149,500 | N/A
A 6004 Hidden Meadow Ln. | Highland Creek | 2.0 | 4 | 2.1 | 0 | 2189 | $154,355 | N/A
A 2103 Dembrigh Ln. | Wexford | 2.0 | 4 | 2.1 | 18 | 2394 | $144,500 | N/A
A 6900 Pencade Ln. | Ravenwood | 2.0 | 4 | 2.1 | 35 | 2850 | $154,900 | N/A
A 2403 Highland Park Dr. | Highland Park | 2.0 | 3 | 2.1 | 0 | 2382 | $157,755 | N/A
A 6501 Woodhill Manor Ct. | Cambridge | 2.0 | 4 | 2.1 | 6 | 2145 | $149,900 | N/A
A 5617 Kildare Dr. | Shannon Park | 1.5 | 4 | 2.1 | 53 | 2300 | $130,000 | N/A
A 3446 Betterton Ln. | Forestview | 2.0 | 4 | 2.1 | 2 | 2030 | $152,900 | N/A
A 5317 Garfield Rd | Equestrian | 2.0 | 3 | 2.1 | 3 | 2194 | $149,900 | N/A
96
94
92
90

FIG. 5

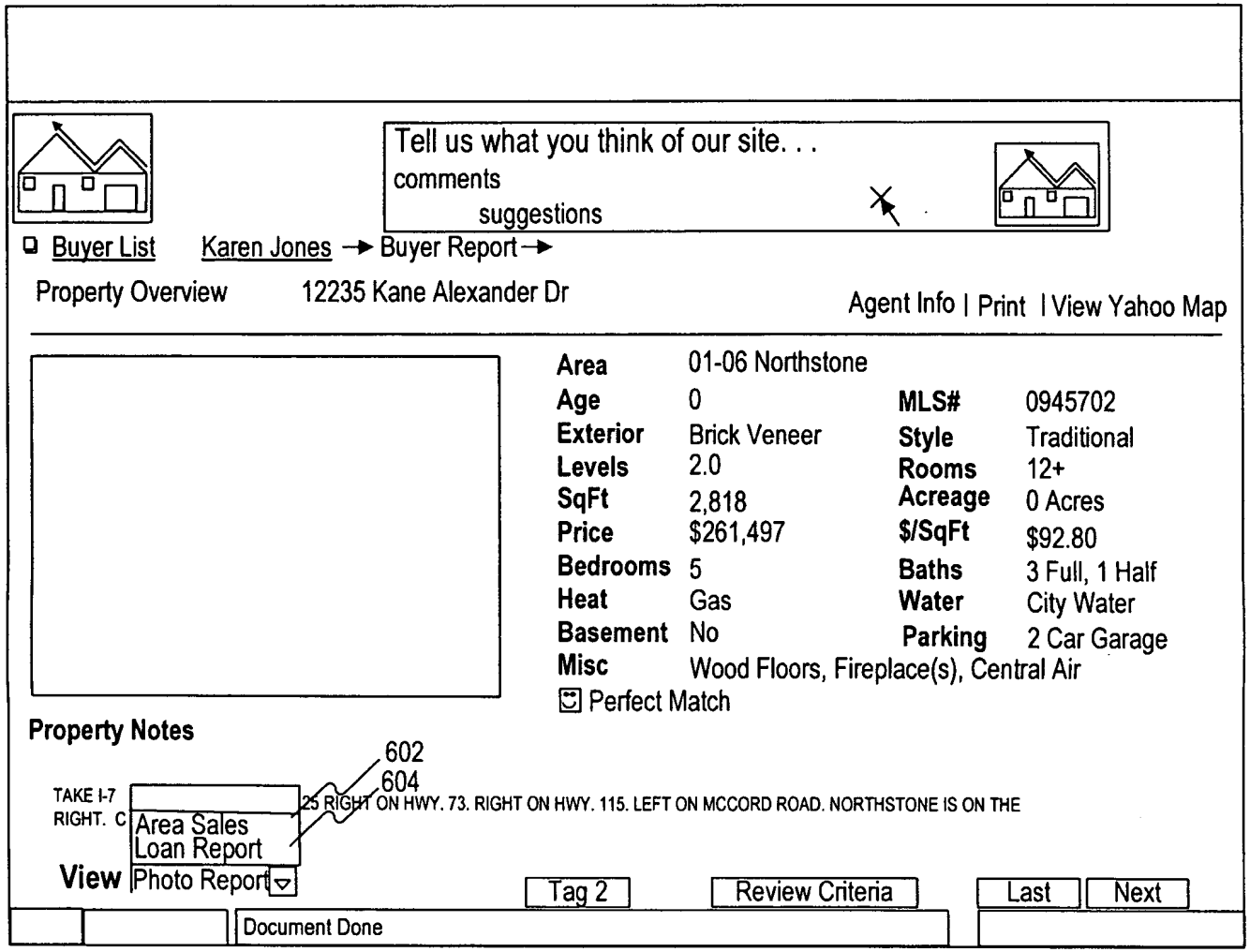
Tell us what you think of our site. . .
comments
suggestions
Buyer List
Karen Jones → Buyer Report →
Property Overview
12235 Kane Alexander Dr
Agent Info | Print | View Yahoo Map
Area 01-06 Northstone
Age 0
MLS# 0945702
Exterior Brick Veneer
Style Traditional
Levels 2.0
Rooms 12+
SqFt 2,818
Acreage 0 Acres
Price $261,497
$/SqFt $92.80
Bedrooms 5
Baths 3 Full, 1 Half
Heat Gas
Water City Water
Basement No
Parking 2 Car Garage
Misc Wood Floors, Fireplace(s), Central Air
Perfect Match
Property Notes
602
604
TAKE I-7
RIGHT. C
25 RIGHT ON HWY. 73. RIGHT ON HWY. 115. LEFT ON MCCORD ROAD. NORTHSTONE IS ON THE
Area Sales
Loan Report
View
Photo Report
Tag 2
Review Criteria
Last
Next
Document Done

FIG. 6A

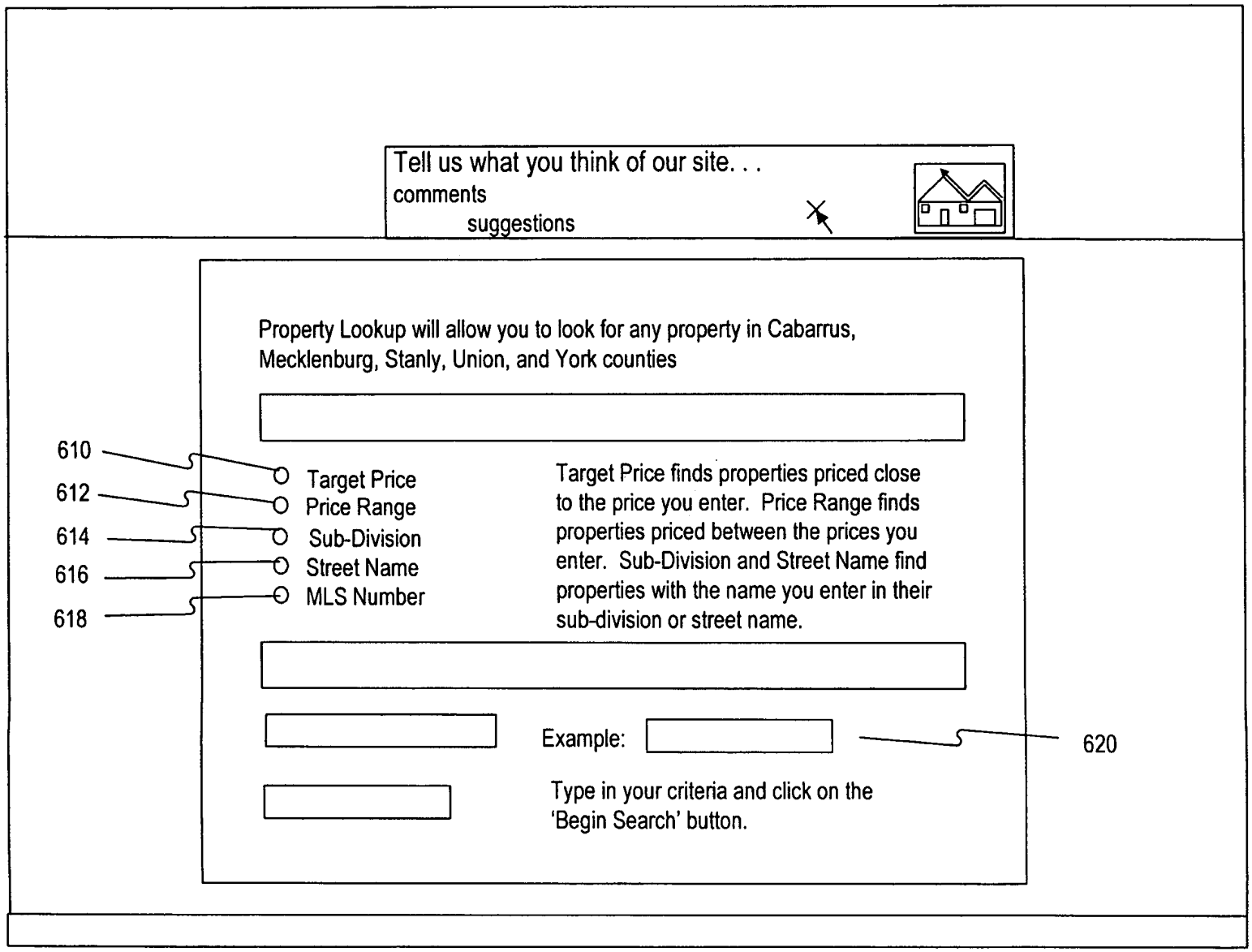
Tell us what you think of our site. . .
comments
suggestions
Property Lookup will allow you to look for any property in Cabarrus, Mecklenburg, Stanly, Union, and York counties
610
612
614
616
618
Target Price
Price Range
Sub-Division
Street Name
MLS Number
Target Price finds properties priced close to the price you enter. Price Range finds properties priced between the prices you enter. Sub-Division and Street Name find properties with the name you enter in their sub-division or street name.
Example:
620
Type in your criteria and click on the 'Begin Search' button.

FIG. 6B

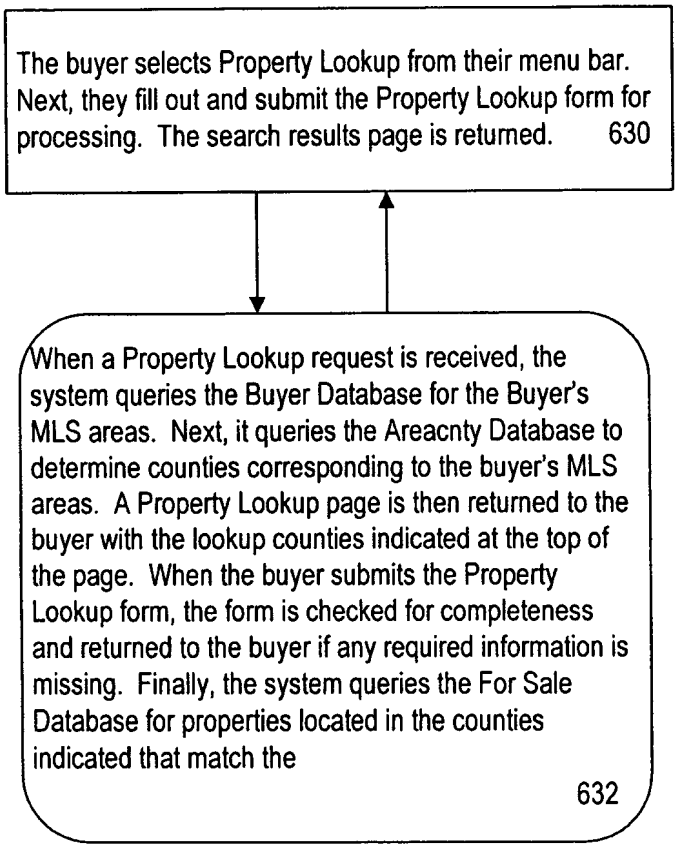
The buyer selects Property Lookup from their menu bar. Next, they fill out and submit the Property Lookup form for processing. The search results page is returned. 630
When a Property Lookup request is received, the system queries the Buyer Database for the Buyer's MLS areas. Next, it queries the Areacnty Database to determine counties corresponding to the buyer's MLS areas. A Property Lookup page is then returned to the buyer with the lookup counties indicated at the top of the page. When the buyer submits the Property Lookup form, the form is checked for completeness and returned to the buyer if any required information is missing. Finally, the system queries the For Sale Database for properties located in the counties indicated that match the
632

FIG. 6C

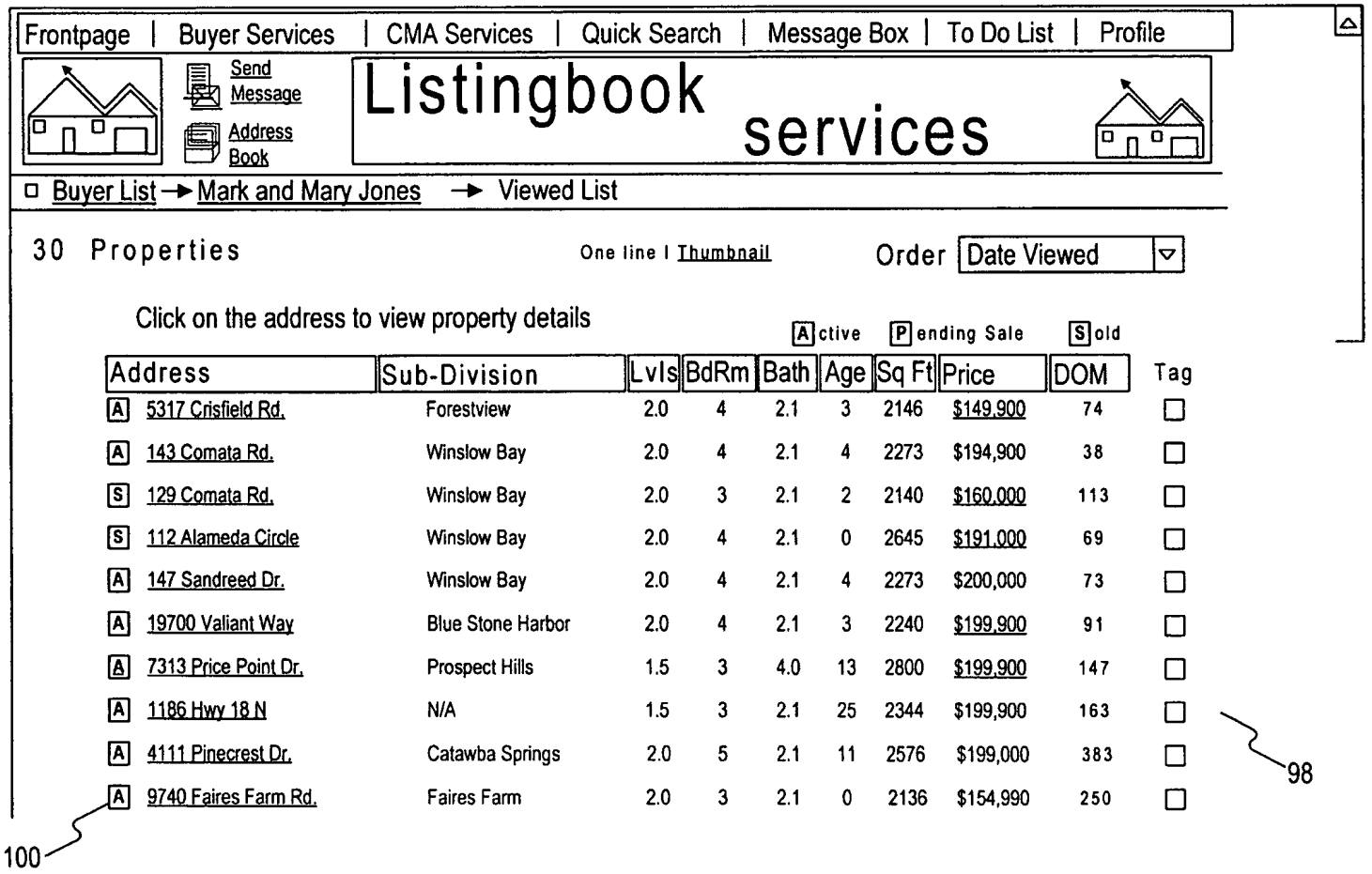
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
Buyer List → Mark and Mary Jones → Viewed List
30 Properties
One line | Thumbnail
Order Date Viewed
Click on the address to view property details
Active Pending Sale Sold
Address | Sub-Division | Lvls | BdRm | Bath | Age | Sq Ft | Price | DOM | Tag
A 5317 Crisfield Rd. | Forestview | 2.0 | 4 | 2.1 | 3 | 2146 | $149,900 | 74
A 143 Comata Rd. | Winslow Bay | 2.0 | 4 | 2.1 | 4 | 2273 | $194,900 | 38
S 129 Comata Rd. | Winslow Bay | 2.0 | 3 | 2.1 | 2 | 2140 | $160,000 | 113
S 112 Alameda Circle | Winslow Bay | 2.0 | 4 | 2.1 | 0 | 2645 | $191,000 | 69
A 147 Sandreed Dr. | Winslow Bay | 2.0 | 4 | 2.1 | 4 | 2273 | $200,000 | 73
A 19700 Valiant Way | Blue Stone Harbor | 2.0 | 4 | 2.1 | 3 | 2240 | $199,900 | 91
A 7313 Price Point Dr. | Prospect Hills | 1.5 | 3 | 4.0 | 13 | 2800 | $199,900 | 147
A 1186 Hwy 18 N | N/A | 1.5 | 3 | 2.1 | 25 | 2344 | $199,900 | 163
A 4111 Pinecrest Dr. | Catawba Springs | 2.0 | 5 | 2.1 | 11 | 2576 | $199,000 | 383
A 9740 Faires Farm Rd. | Faires Farm | 2.0 | 3 | 2.1 | 0 | 2136 | $154,990 | 250
98
100

FIG. 7

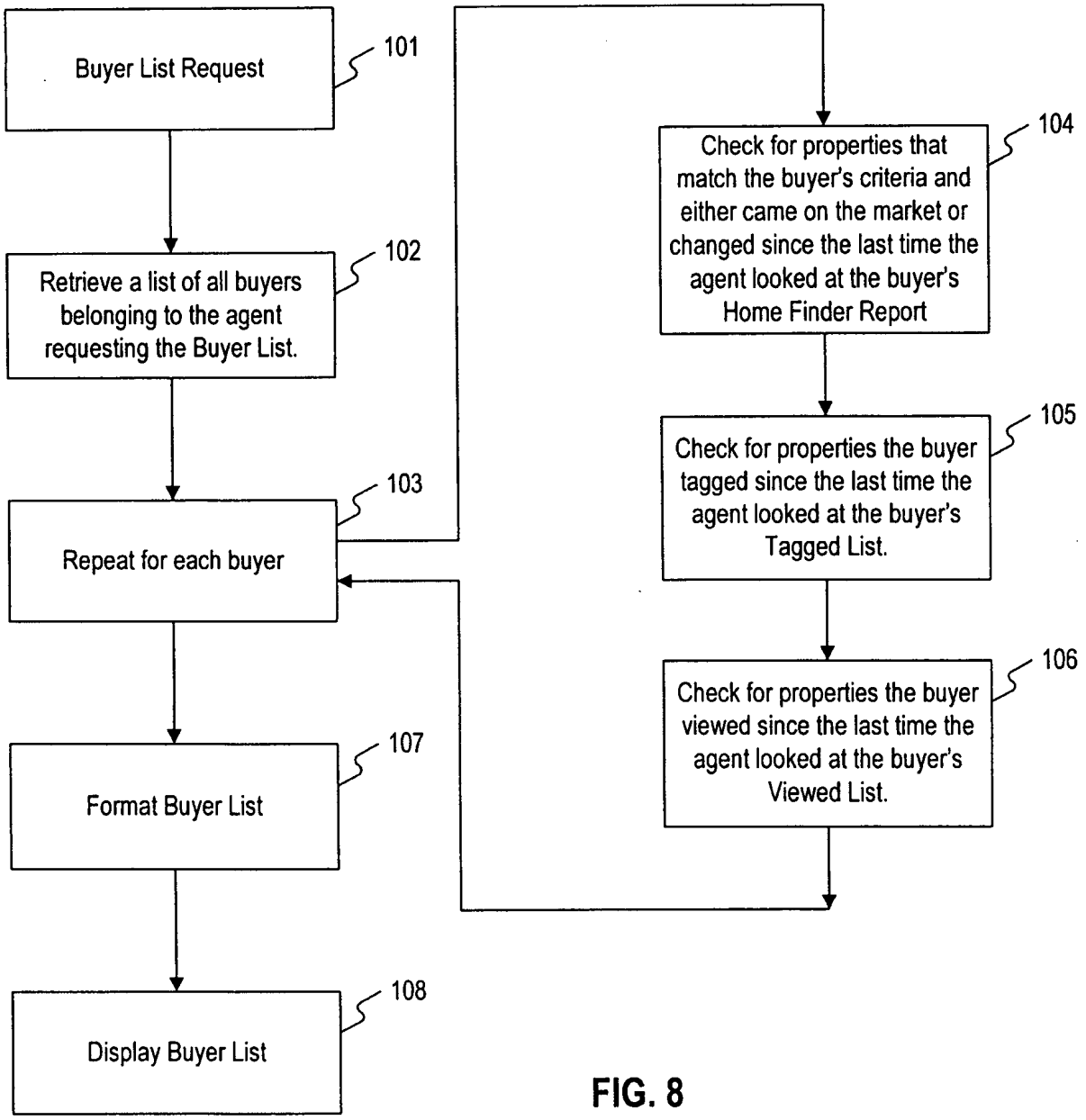
Buyer List Request
101
Retrieve a list of all buyers belonging to the agent requesting the Buyer List.
102
Repeat for each buyer
103
Format Buyer List
107
Display Buyer List
108
Check for properties that match the buyer's criteria and either came on the market or changed since the last time the agent looked at the buyer's Home Finder Report
104
Check for properties the buyer tagged since the last time the agent looked at the buyer's Tagged List.
105
Check for properties the buyer viewed since the last time the agent looked at the buyer's Viewed List.
106

FIG. 8

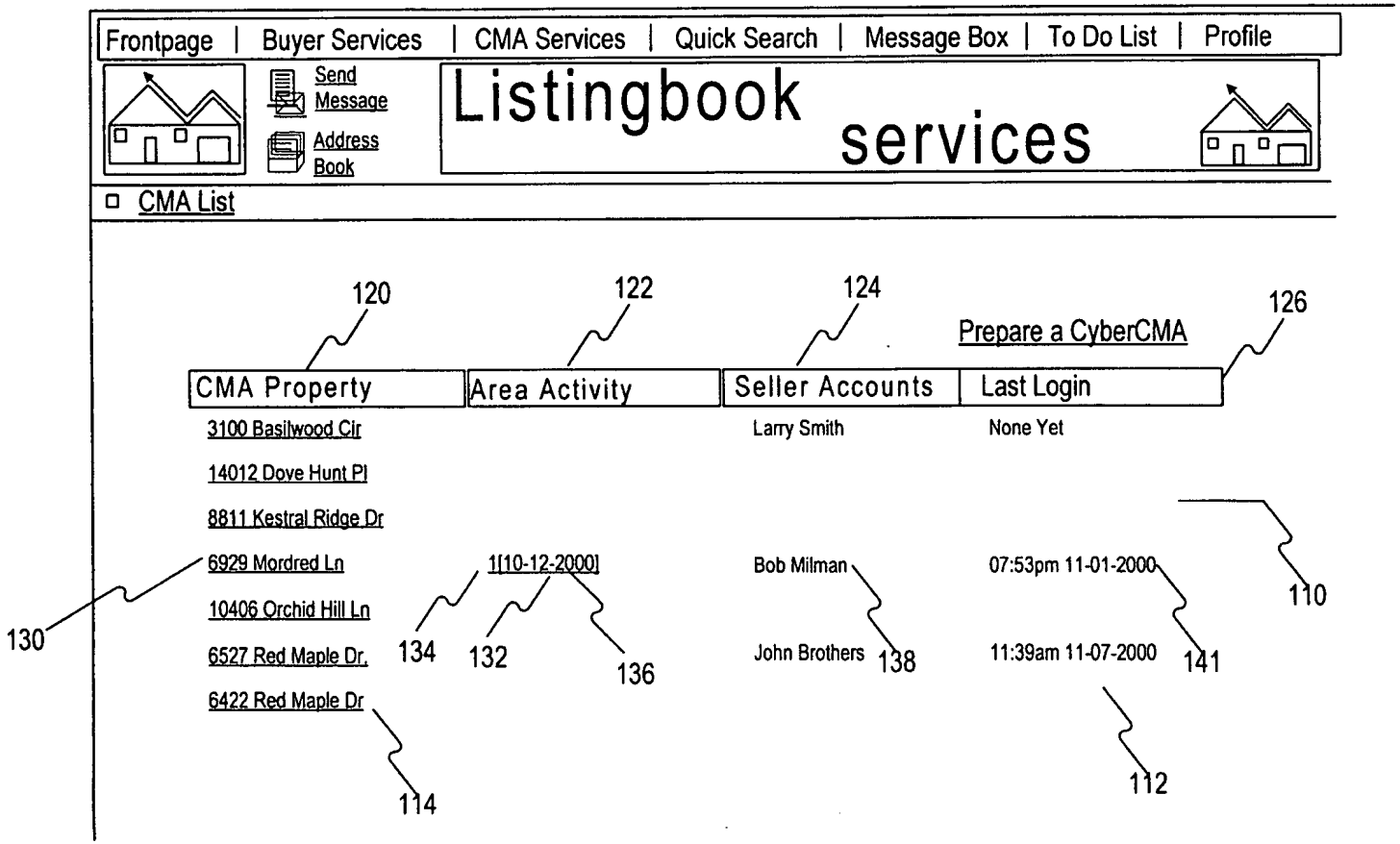
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
CMA List
120
122
124
126
Prepare a CyberCMA
CMA Property
Area Activity
Seller Accounts
Last Login
3100 Basilwood Cir
Larry Smith
None Yet
14012 Dove Hunt Pl
8811 Kestral Ridge Dr
6929 Mordred Ln
1[10-12-2000]
Bob Milman
07:53pm 11-01-2000
10406 Orchid Hill Ln
6527 Red Maple Dr.
John Brothers
11:39am 11-07-2000
6422 Red Maple Dr
130
134
132
136
138
141
110
112
114

FIG. 9

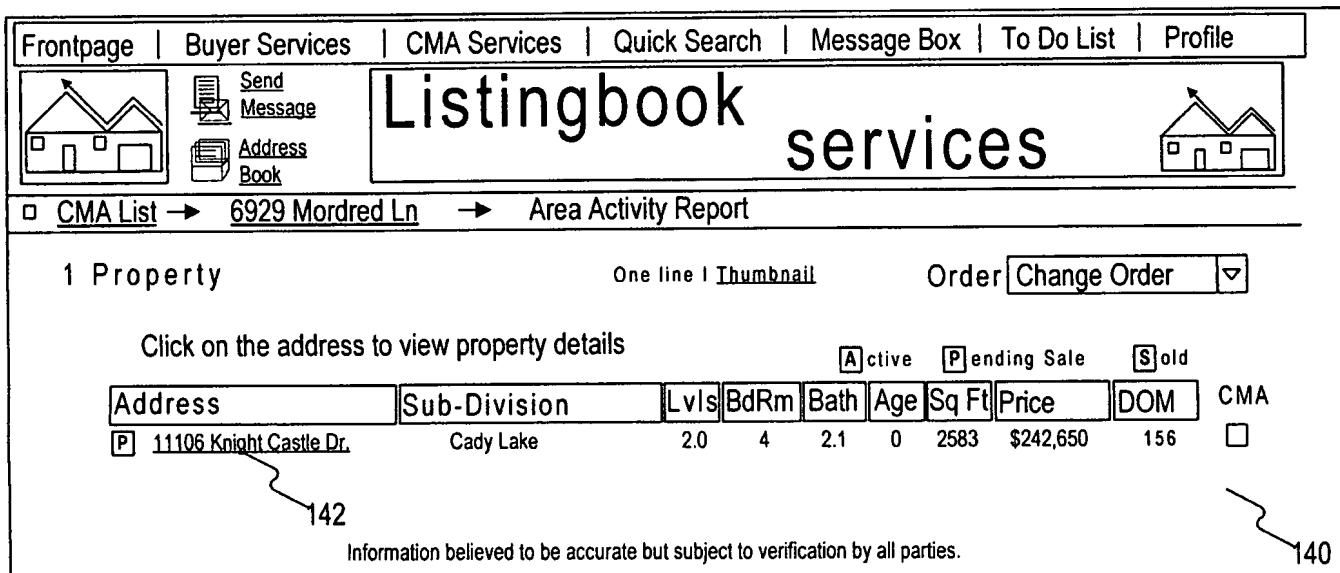
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
CMA List → 6929 Mordred Ln → Area Activity Report
1 Property
One line | Thumbnail
Order Change Order
Click on the address to view property details
Active Pending Sale Sold
Address
Sub-Division
Lvls
BdRm
Bath
Age
Sq Ft
Price
DOM
CMA
P 11106 Knight Castle Dr.
Cady Lake
2.0
4
2.1
0
2583
$242,650
156
142
140
Information believed to be accurate but subject to verification by all parties.

FIG. 10

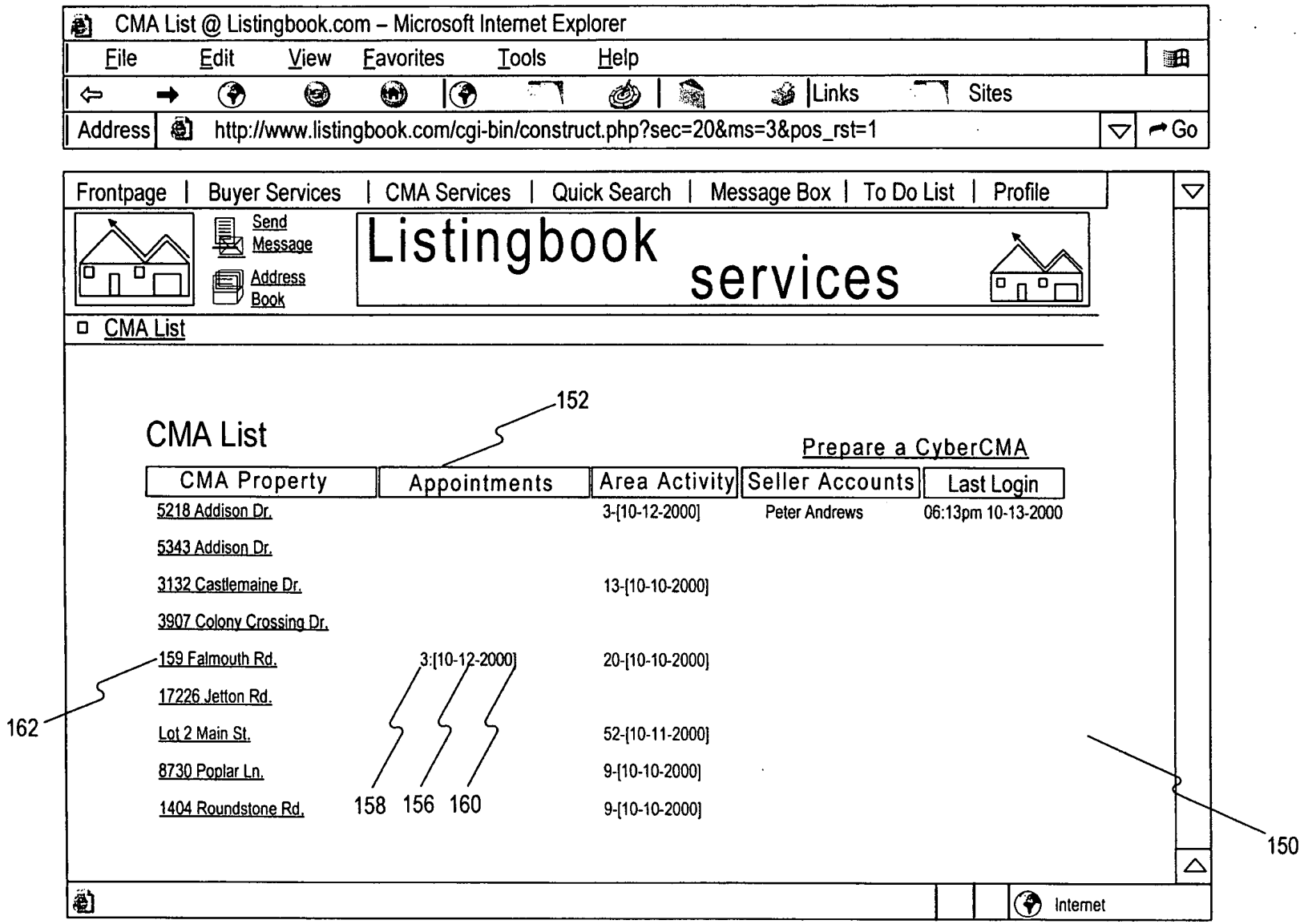
CMA List @ Listingbook.com – Microsoft Internet Explorer
File Edit View Favorites Tools Help
Links Sites
Address http://www.listingbook.com/cgi-bin/construct.php?sec=20&ms=3&pos_rst=1
Go
Frontpage | Buyer Services | CMA Services | Quick Search | Message Box | To Do List | Profile
Send Message
Address Book
Listingbook services
CMA List
152
CMA List
Prepare a CyberCMA
CMA Property
Appointments
Area Activity
Seller Accounts
Last Login
5218 Addison Dr.
3-[10-12-2000]
Peter Andrews
06:13pm 10-13-2000
5343 Addison Dr.
3132 Castlemaine Dr.
13-[10-10-2000]
3907 Colony Crossing Dr.
159 Falmouth Rd.
3:[10-12-2000]
20-[10-10-2000]
17226 Jetton Rd.
Lot 2 Main St.
52-[10-11-2000]
8730 Poplar Ln.
9-[10-10-2000]
1404 Roundstone Rd.
9-[10-10-2000]
162
158
156
160
150
Internet

FIG. 11

Column Name	Type	Length	
pw	varchar	10	<-- Buyer's Password
in_ts	datetime	8	<-- When Buyer Was Added To System
login_ts	datetime	8	<-- Date/Time of Buyer's Last Login
name	varchar	40	<-- Buyer's Last Name
email	varchar	100	<-- Buyer's E-mail address
first_name	varchar	25	<-- Buyer's First Name
uid	varchar	10	<-- Buyer's User ID
adr1	varchar	30	<-- Buyer's Address Line 1
adr2	varchar	30	<-- Buyer's Address Line 2
city	varchar	20	<-- Buyer's City
state	varchar	15	<-- Buyer's State
zip	varchar	9	<-- Buyer's Zip Code
wk1	varchar	3	<-- Buyer's Work Phone Area Code
wk2	varchar	3	<-- Buyer's Work Phone 1st 3 Digits
wk3	varchar	4	<-- Buyer's Work Phone last 4 Digits
hm1	varchar	3	<-- Buyer's Home Phone Area Code
hm2	varchar	3	<-- Buyer's Home Phone 1st 3 Digits
hm3	varchar	4	<-- Buyer's Home Phone last 4 Digits
pager1	varchar	3	<-- Buyer's Pager Area Code
pager2	varchar	3	<-- Buyer's Pager 1st 3 Digits
pager3	varchar	4	<-- Buyer's Pager last 4 Digits
fax1	varchar	3	<-- Buyer's Fax Area Code
fax2	varchar	3	<-- Buyer's Fax 1st 3 Digits
fax3	varchar	4	<-- Buyer's Fax last 4 Digits
status	varchar	1	<-- Buyer's Status (Client or Customer)
grant_report	varchar	1	<-- Agent Set Buyer Access to report feature
grant_search	varchar	1	<-- Agent Set Buyer Access to search feature
search_id	numeric	10	<-- Links Buyer To Search Criteria
view_lb_ts	datetime	8	<-- When Buyer Last Checked Home Finder
view_tags_ts	datetime	8	<-- When Buyer Last Checked Tagged List

FIG. 12

Column Name	Type	Length	
search_id	numeric	10	<-- Links Profile To Buyer
owner_uid	varchar	10	<-- Agent's User ID
prop_type	varchar	5	<-- Single Family or Condo/Townhome
price_low	varchar	10	<-- Minimum Price
price_high	varchar	10	<-- Maximum Price
chg_ts	datetime	8	<-- Date/time to check for changes
like_crt_id	varchar	200	<-- Criteria the Buyer Wants
must_crt_id	varchar	200	<-- Criteria the Buyer Must Have
area_crt_id	varchar	255	<-- MLS areas in which Buyer is Looking
adv_area	varchar	255	<-- Other Areas in which Buyer is Looking
a_view_lb_ts	datetime	8	<-- last time agent viewed homefinder
first_name	varchar	25	<-- Buyer's Agent's First Name
last_name	varchar	40	<-- Buyer's Agent's Last Name
a_view_tags_ts	datetime	8	<-- last time agent accessed tag list
a_view_views_ts	datetime	8	<-- last time agent accessed viewed list
create_ts	datetime	8	<-- When Profile Was Created
areas	text	16	(Not relevent to Buyer List)
a_num_views_lb	int	4	<-- Times Agent Accessed Service

FIG. 13

Column Name	Type	Length	
uid	varchar	10	<-- Buyer's User Id
mlno	varchar	10	<-- MLS Listing Number
num_views	int	4	(Not relevent to Buyer List)
last_view_sid	numeric	10	(Not relevent to Buyer List)
profile_id	numeric	10	(Not relevent to Buyer List)
last_view_ts	datetime	8	<-- checked to find views that the agent has not seen

FIG. 14

Column Name	Type	Length	
profile_id	numeric	10	<-- Buyer's Profile ID
uid	varchar	10	<-- Buyer's User Id
tag_type	varchar	1	<-- Whether Agent or Buyer Tagged Listing
tag_ts	datetime	8	<-- checked to find tags that the agent has not seen
mlno	varchar	10	<-- Listing's MLS Number

FIG. 15

Column Name	Type	Length
mlno	varchar	10
ml_stat	char	1
ptype	char	1
st_no	varchar	6
st	varchar	29
unit_num	varchar	5
city	varchar	30
county	varchar	20
tax_loc	varchar	20
deed_ref	varchar	10
pr	int	4
office_code	varchar	6
agt	varchar	6
list_phone	varchar	14
area	varchar	2
sub_area	varchar	2
sectn	varchar	25
elem_sch	varchar	15
midd_sch	varchar	15
high_sch	varchar	15
excl_rt	varchar	1
sub_a_co	varchar	10
hoa	varchar	3
bd_rm	tinyint	1
bt_rm_full	tinyint	1
bt_rm_half	tinyint	1
t_sq	int	4
addtl_sq	int	4
totuhsq	int	4
h_bs_sq	int	4
h_lo_sq	int	4
h_mn_sq	int	4
h_up_sq	int	4
uh_bs_sq	int	4
uh_lo_sq	int	4
uh_mn_sq	int	4
uh_up_sq	int	4
buy_a_c	varchar	10
complete	datetime	8
ls_dte	datetime	8
tax_num	varchar	30
zip_code	varchar	5
zip_code_p4	varchar	4
acreage	float	8
zoning	varchar	7
tax_value	float	8
comp_code	varchar	8
ann_tax	float	8
sell_phone	varchar	14
sell_name	varchar	25
leg_desc	varchar	30
new_const	varchar	1
ext_rm	varchar	15
srce_sqft	varchar	4
lot_size	varchar	30
main_br2	varchar	1
main_br3	varchar	1
main_br4	varchar	1

FIG. 16A

Column Name (Cont)	Type	Length	
main_eh	varchar	1	
main_lr	varchar	1	
main_dr	varchar	1	
main_kt	varchar	1	
main_bk	varchar	1	
main_dn	varchar	1	
main_gr	varchar	1	
main_rc	varchar	1	
main_br	varchar	1	
main_fb	varchar	1	
main_hb	varchar	1	
up_fb	varchar	1	
up_hb	varchar	1	
low_fb	varchar	1	
low_hb	varchar	1	
bm_fb	varchar	1	
bm_hb	varchar	1	
exp_date	datetime	8	
p_dte	datetime	8	
s_dte	datetime	8	
s_pr	int	4	
s_moff	varchar	4	
s_off	varchar	6	
s_agt	varchar	6	
sldterm	varchar	10	
sldcont	float	8	
out_dte	datetime	8	
feat1	varchar	18	
feat2	varchar	18	
feat3	varchar	18	
feat4	varchar	18	
feat5	varchar	18	
feat6	varchar	30	
feat7	varchar	30	
feat8	varchar	18	
feat9	varchar	48	
feat10	varchar	48	
feat11	varchar	30	
feat12	varchar	48	
feat13	varchar	30	
feat14	varchar	30	
feat15	varchar	18	
feat16	varchar	30	
feat17	varchar	18	
feat18	varchar	18	
feat19	varchar	48	
feat20	varchar	48	
actn_dte	datetime	8	
init_pr	int	4	
last_pr	int	4	
cplx_nme	varchar	30	
which_fl	varchar	15	
land_incl	varchar	1	
sh_st	varchar	29	
change_ts	datetime	8	<-- checked to find activity agent not seen
change_wch	varchar	10	
pchg_ts	datetime	8	
built_ts	datetime	8	

FIG. 16B

Column Name	Type	Length	
pw	varchar	10	
in_ts	datetime	8	
login_ts	datetime	8	<-- Checked for recent login
name	varchar	40	
email	varchar	100	
first_name	varchar	25	
uid	varchar	10	
adr1	varchar	30	
adr2	varchar	30	
city	varchar	20	
state	varchar	15	
zip	varchar	9	
wk1	varchar	3	
wk2	varchar	3	
wk3	varchar	4	
hm1	varchar	3	
hm2	varchar	3	
hm3	varchar	4	
pager1	varchar	3	
pager2	varchar	3	
pager3	varchar	4	
fax1	varchar	3	
fax2	varchar	3	
fax3	varchar	4	
grant_a_comps	varchar	1	
grant_o_comps	varchar	1	
grant_search	varchar	1	
cma_id	numeric	10	<-- Links seller to CMA profile
view_off	datetime	8	
view_active	datetime	8	

FIG. 17

Column Name	Type	Length	
cma_id	numeric	10	
owner_uid	varchar	10	
status	varchar	1	
create_ts	datetime	8	
chg_ts	datetime	8	
mlno	varchar	10	
st_num	varchar	10	
st_name	varchar	30	
prop_type	varchar	5	
price_low	varchar	10	
price_high	varchar	10	
area_crt_id	varchar	255	
sub_div	varchar	40	
bedrooms	varchar	5	
full_baths	varchar	5	
half_baths	varchar	5	
heated_space	varchar	10	
acreage	varchar	10	
age	varchar	10	
levels_crt_id	varchar	10	
exterior_crt_id	varchar	10	
basement_crt_id	varchar	10	
heat_crt_id	varchar	10	
water_crt_id	varchar	10	
parking_crt_id	varchar	10	
misc_crt_id	varchar	255	
zip_sell	varchar	10	
s_area_active	varchar	1	
s_area_off	varchar	1	
s_level_active	varchar	1	
s_level_off	varchar	1	
a_view_off	datetime	8	
a_view_active	datetime	8	
price_suggested	varchar	10	
a_view_activity	datetime	8	<-- Last time agent viewed area activity

FIG. 18

Column Name	Type	Length
mlno	varchar	10
ml_stat	char	1
ptype	char	1
st_no	varchar	6
st	varchar	29
unit_num	varchar	5
city	varchar	30
county	varchar	20
tax_loc	varchar	20
deed_ref	varchar	10
pr	int	4
office_code	varchar	6
agt	varchar	6
list_phone	varchar	14
area	varchar	2
sub_area	varchar	2
sectn	varchar	25
elem_sch	varchar	15
midd_sch	varchar	15
high_sch	varchar	15
excl_rt	varchar	1
sub_a_co	varchar	10
hoa	varchar	3
bd_rm	tinyint	1
bt_rm_full	tinyint	1
bt_rm_half	tinyint	1
t_sq	int	4
addtl_sq	int	4
totuhsq	int	4
h_bs_sq	int	4
h_lo_sq	int	4
h_mn_sq	int	4
h_up_sq	int	4
uh_bs_sq	int	4
uh_lo_sq	int	4
uh_mn_sq	int	4
uh_up_sq	int	4
buy_a_c	varchar	10
complete	datetime	8
ls_dte	datetime	8
tax_num	varchar	30
zip_code	varchar	5
zip_code_p4	varchar	4
acreage	float	8
zoning	varchar	7
tax_value	float	8
comp_code	varchar	8
ann_tax	float	8
sell_phone	varchar	14
sell_name	varchar	25
leg_desc	varchar	30
new_const	varchar	1
ext_rm	varchar	15
srce_sqft	varchar	4
lot_size	varchar	30
main_br2	varchar	1
main_br3	varchar	1
main_br4	varchar	1

FIG. 19A

Column Name (Cont)	Type	Length	
main_eh	varchar	1	
main_lr	varchar	1	
main_dr	varchar	1	
main_kt	varchar	1	
main_bk	varchar	1	
main_dn	varchar	1	
main_gr	varchar	1	
main_rc	varchar	1	
main_br	varchar	1	
main_fb	varchar	1	
main_hb	varchar	1	
up_fb	varchar	1	
up_hb	varchar	1	
low_fb	varchar	1	
low_hb	varchar	1	
bm_fb	varchar	1	
bm_hb	varchar	1	
exp_date	datetime	8	
p_dte	datetime	8	
s_dte	datetime	8	<-- Used to find prop. sold in last 30 days
s_pr	int	4	
s_moff	varchar	4	
s_off	varchar	6	
s_agt	varchar	6	
sldterm	varchar	10	
sldcont	float	8	
out_dte	datetime	8	
feat1	varchar	18	
feat2	varchar	18	
feat3	varchar	18	
feat4	varchar	18	
feat5	varchar	18	
feat6	varchar	30	
feat7	varchar	30	
feat8	varchar	18	
feat9	varchar	48	
feat10	varchar	48	
feat11	varchar	30	
feat12	varchar	48	
feat13	varchar	30	
feat14	varchar	30	
feat15	varchar	18	
feat16	varchar	30	
feat17	varchar	18	
feat18	varchar	18	
feat19	varchar	48	
feat20	varchar	48	
actn_dte	datetime	8	
init_pr	int	4	
last_pr	int	4	
cplx_nme	varchar	30	
which_fl	varchar	15	
land_incl	varchar	1	
sh_st	varchar	29	
change_ts	datetime	8	<-- Used to find prop. changes in last 30 days
change_wch	varchar	10	
pchg_ts	datetime	8	
built_ts	datetime	8	

FIG. 19B

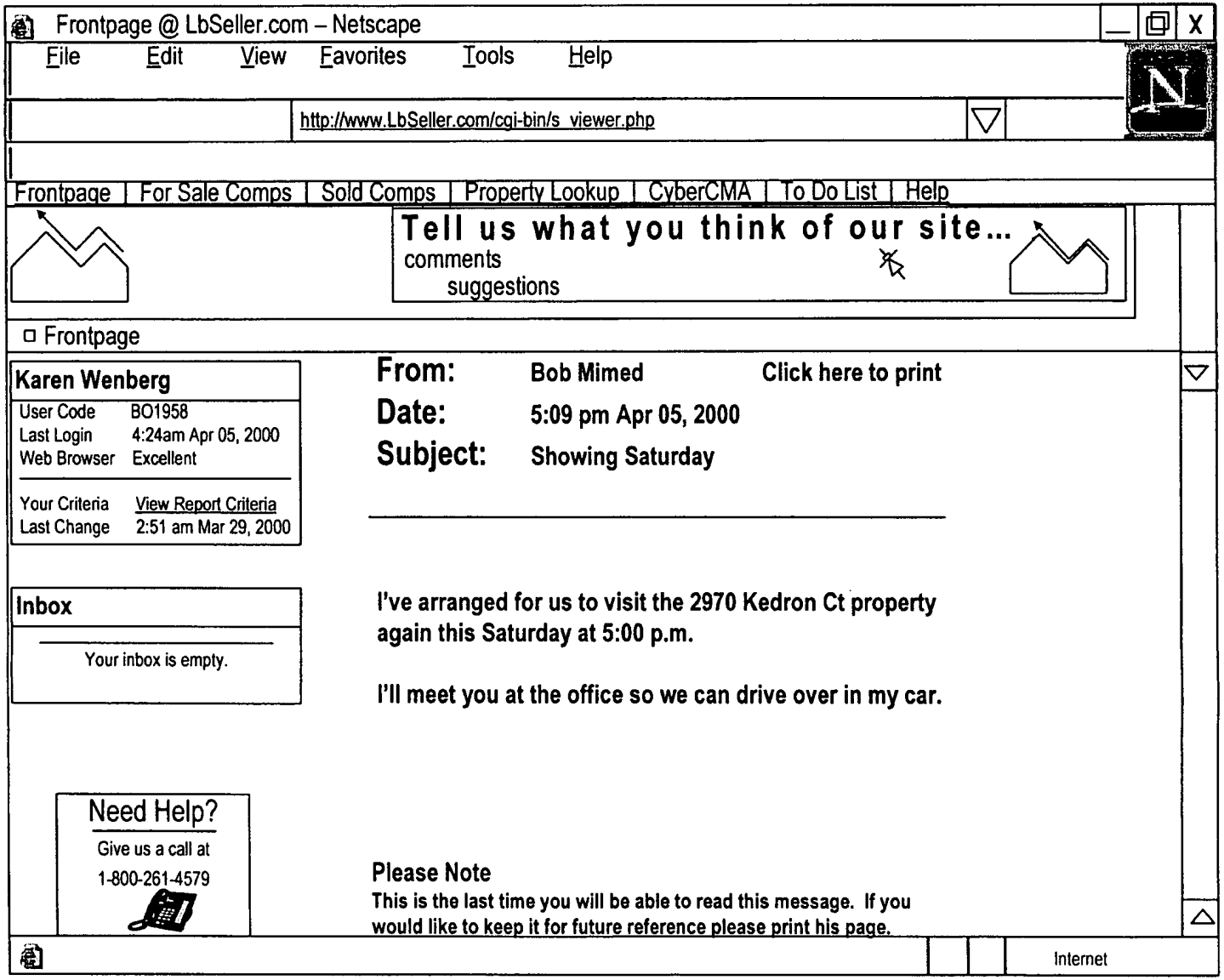
Frontpage @ LbSeller.com – Netscape
File Edit View Favorites Tools Help
http://www.LbSeller.com/cgi-bin/s_viewer.php
Frontpage | For Sale Comps | Sold Comps | Property Lookup | CyberCMA | To Do List | Help
Tell us what you think of our site...
comments
suggestions
Frontpage
Karen Wenberg
User Code BO1958
Last Login 4:24am Apr 05, 2000
Web Browser Excellent
Your Criteria View Report Criteria
Last Change 2:51 am Mar 29, 2000
Inbox
Your inbox is empty.
Need Help?
Give us a call at
1-800-261-4579
From: Bob Mimed
Click here to print
Date: 5:09 pm Apr 05, 2000
Subject: Showing Saturday
I've arranged for us to visit the 2970 Kedron Ct property again this Saturday at 5:00 p.m.
I'll meet you at the office so we can drive over in my car.
Please Note
This is the last time you will be able to read this message. If you would like to keep it for future reference please print his page.
Internet

FIG. 20

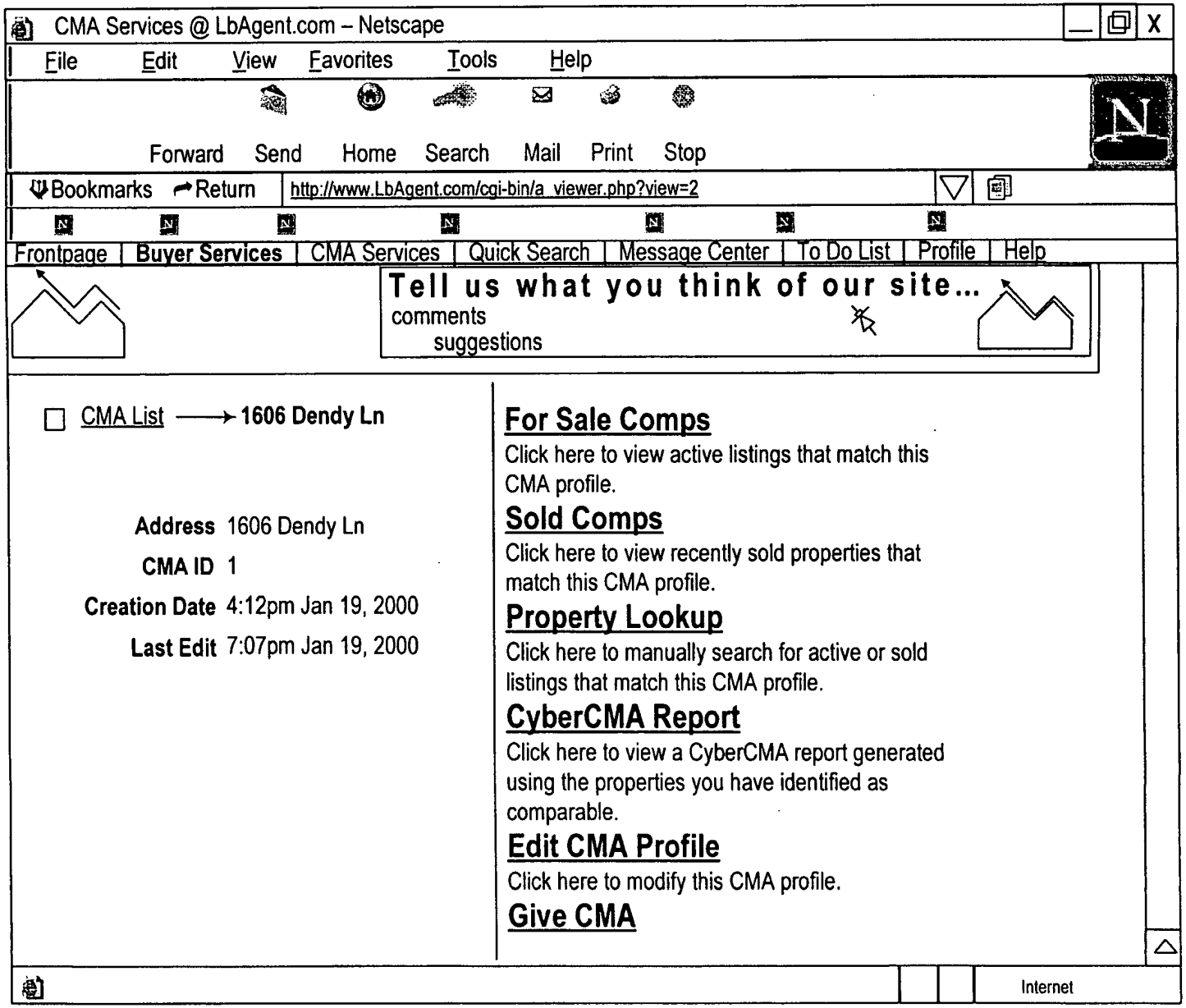
CMA Services @ LbAgent.com – Netscape
File Edit View Favorites Tools Help
Forward Send Home Search Mail Print Stop
Bookmarks Return
http://www.LbAgent.com/cgi-bin/a_viewer.php?view=2
Frontpage | Buyer Services | CMA Services | Quick Search | Message Center | To Do List | Profile | Help
Tell us what you think of our site...
comments
suggestions
CMA List → 1606 Dendy Ln
Address 1606 Dendy Ln
CMA ID 1
Creation Date 4:12pm Jan 19, 2000
Last Edit 7:07pm Jan 19, 2000
For Sale Comps
Click here to view active listings that match this CMA profile.
Sold Comps
Click here to view recently sold properties that match this CMA profile.
Property Lookup
Click here to manually search for active or sold listings that match this CMA profile.
CyberCMA Report
Click here to view a CyberCMA report generated using the properties you have identified as comparable.
Edit CMA Profile
Click here to modify this CMA profile.
Give CMA
Internet

FIG. 21

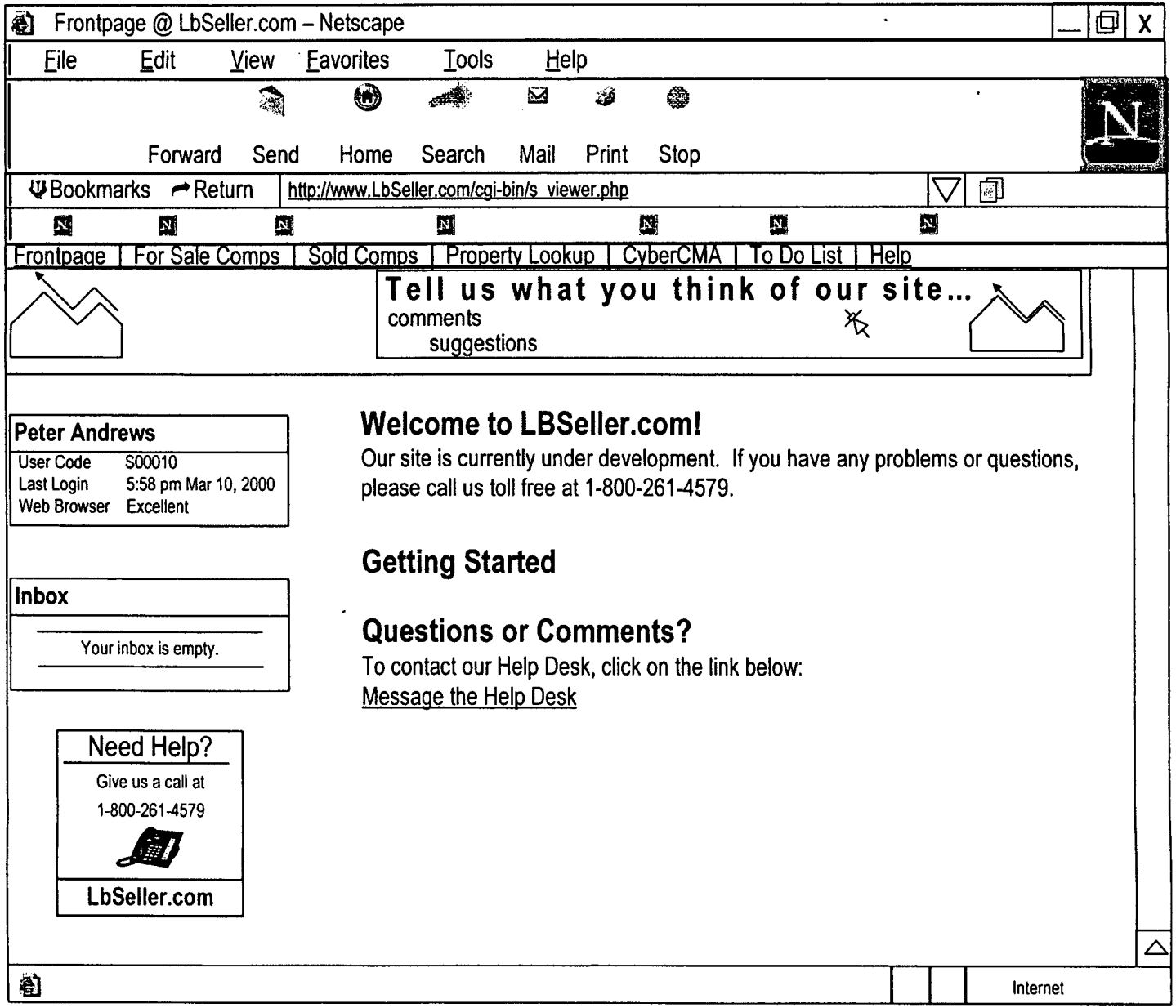
Frontpage @ LbSeller.com – Netscape
File Edit View Favorites Tools Help
Forward Send Home Search Mail Print Stop
Bookmarks Return
http://www.LbSeller.com/cgi-bin/s_viewer.php
Frontpage | For Sale Comps | Sold Comps | Property Lookup | CyberCMA | To Do List | Help
Tell us what you think of our site...
comments
suggestions
Peter Andrews
User Code S00010
Last Login 5:58 pm Mar 10, 2000
Web Browser Excellent
Inbox
Your inbox is empty.
Need Help?
Give us a call at
1-800-261-4579
LbSeller.com
Welcome to LBSeller.com!
Our site is currently under development. If you have any problems or questions, please call us toll free at 1-800-261-4579.
Getting Started
Questions or Comments?
To contact our Help Desk, click on the link below:
Message the Help Desk
Internet

FIG. 22

CyberCMA Re\ s and Query Rules

I. CyberCMA Reports

CyberCMA Report

SUBJECT PROPERTY

ADDRESS	SUB-DIV	LVLS	BDRMS	BATH	AGE	SQFT	LIST$	$SQ/FT	DOM
234 Knob View Ct.	Knob View	2.0	4	3.1	8	4320	N/A	N/A	N/A

FOR SALE PROPERTIES

ADDRESS	SUB-DIV	LVLS	BDRMS	BATH	AGE	SQFT	LIST$	$SQ/FT	DOM
913 Knob View Ct.	Knob View	2.0	5	4.1	9	4376	419,500	95.86	220
120 Glousman Rd	Willow Gle	2.0	4	3.1	10	4283	444,900	103.88	84

VERAGE LIST$: 432,200 AVERAGE $/SQ.FT.: 99.83 AVERAGE MARKET TIME: 152

SOLD PROPERTIES

ADDRESS	LVLS	BDRMS	BATH	AGE	SQFT	LIST$	SALE$	$SQ/FT	DOM
509 Barrington Way	2.0	5	4.2	8	4650	469,900	425,000	91.40	124
234 Allistair Road	2.0	5	5.0	10	4840	480,000	450,000	92.98	83

VERAGE LIST$: 474,950 AVERAGE $/SQ.FT.: 100.10 AVERAGE MARKET TIME: 104

VERAGE SALE$: 437,500 AVERAGE $/SQ.FT.: 92.20 SALE$ TO LIST$: 92%

$437,500

Sold $425,000 ---------- $450,000
Properties Lo Price Average Hi Price

$432,200

r Sale $419,500 ---------- $444,900
Properties Lo Price Average Hi Price

$429,300

Subject $398,300 ---------- $432,500
Property Lo Price Average Hi Price

nformation believed to be accurate but subject to verification by all parties.

Note: Properties could be removed by viewing the detail and clicking on the "Un CMA" button

FIG. 23

II. QUERY RULES

Use these rules to establish SQL criteria:

Note: If listed property (ML# load) or optional Price Range entered by agent, use price as indicated below. If no Price Range, substitute Heated Sq Ft for Price Range and make sure Heated Sq Ft is not used twice in the query.

R_ACTV

```
If sub-division#"N/A"
    If count for type and sub-division ( in same area(s) ) and
    acre< Subject acre+/-1 and price = subject price +/-20% > 9
     as_area = sub-division ( in same area(s) )
    else
       If count for type and (area and sub_area and zip_code) and
       acre< Subject acre+/-1 and price = subject price +/-20% > 9
         as_area = area and sub-area and zip_code
       else
          If count for type and (area and sub_area ) and acre< Subject
          acre+/-1 and price = subject price +/-20% > 9
            as_area = area and sub-area
          else
            as_area = area
    endif
else
    If count for type and (area and sub_area and zip_code) and
    acre< Subject acre+/-1 and price = subject price +/-20% > 9
      as_area = area and sub-area and zip_code
    else
       If count for type and (area and sub_area ) and acre< Subject
       acre+/-1 and price = subject price +/-20% > 9
         as_area = area and sub-area
       else
         as_area = area
       endif
    endif
endif
```

FIG. 24